

ERP LN Functional Overview Agenda

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ERP LN Functional Overview Agenda

This agenda is designed to give you an overview of ERP LN features and functionality in core LN modules, with a focus on Finance. It will incorporate the following elements in the best possible way during the time allocated for these overview sessions.

- Identify high-level differences between MK and LN
- Discuss high-level options for multi-company set-up and processing, including successful multi-company transaction validation methods
- Identify and document high-level gaps, business process changes, scenarios
- Discuss issues and opportunities resulting from functionality differences between MK and ERP LN
- Incorporate train the trainer topics, where applicable

Expected Outcome

- Improved understanding of LN multi-company processing and financial capabilities
- Better understanding of Finance role in implementation
- Better understanding of requirements to conduct training for the Brazil project team
- Improved understanding of how to leverage differences between MK and ERP LN

Week One - Day One

Application Overview

General Navigation

- Main Menu
- Left Navigation Pane – Shortcut Bar
- Right Navigation Pane – History and DEM Processes
- Session Numbers
- Session Features – Specific, Sort

Improved Functionality

- Drill Downs, Filters, Read-Only Mode
- Dashboards
- Customizable Grids
- Help Sessions

Terminology Differences

The following are examples of some of the terminology differences between MK and ERP LN>

- “Business Partners” replace Customers and Suppliers
- “Transaction Types” replace Journals
- “Finalization” replaces Posting
- “Dimensions” replace Cost Centers

Common and Master Data

Common Data

- Logistics Tables
- Financial Tables

Business Partner Concepts

- Customer Roles
- Supplier Roles
- Internal Business Partners
- Addresses
- Contacts
- Business Partner Dashboard
- Improved Reporting and Analysis Capabilities

Item Data Concepts

- General Item Data
- Sub-entities
 - Sales Data
 - Production Data
 - Warehousing Data
 - Purchase Data
 - Ordering Data
 - Item Dashboard
- Planning Data
- Service Data
- Freight Data
- Project Data
- Costing Data

Multi-company Configuration Overview

- Set-up Requirements
 - Company Setup
 - Group Company Parameters
 - Company Parameter
 - Enterprise Units
 - Inter-company Business Partners
 - Enterprise Relationships
 - Price Books
- Transaction Processing
- Financial Analysis Methodology

Sales Concepts and Overview

Sales Order Features and Functionality

- Sales Master Data and Parameters
- Sales Pricing
- Sales Installments
- Sales Contracts
- Sales Quotations
- Sales Schedules
- Sales Commissions and Rebates

Sales Order Processing

- Sales Order Processing
- Warehouse Touch Points
- Sales Order Control Features
 - Release to Warehouse
 - Release to Invoicing
 - Credit Limits
 - User Profiles
 - Blocking
- Multi-company Features

Taxation Overview

- Master Data
- Sales Tax Processing
- Tax Analysis

Week One - Day Two

Purchasing Concepts and Overview

Purchase Order Features and Functionality

- Purchase Master Data and Parameters
- Purchase Requisition
- RFQ's
- Purchase Contracts and Schedules
- Vendor Rating

Purchase Order Processing

- Purchase Order Processing
 - Manual
 - Planned, Released from Enterprise Planning
- Warehousing Touch Points
- Purchase Order Control Points
 - Release to Warehouse
 - Approvals
 - User Defaults
- Buyer Dashboard

Warehouse Management Overview

- Warehousing Concepts
 - Outbound: Warehouse Issues / Sales Order Shipments, Production Issues
 - Inbound: Warehouse Receipts / Purchase, Production Receipts
- Warehouse Master Data
 - Warehouse Procedures
 - Warehouse Order Types / Activities
 - Warehouses / Zones / Locations
 - Warehousing Item Defaults
 - User Profiles
- Process Overview
 - Warehouse Orders
 - Sales Order Shipments
 - Purchase Order Receipts
 - Warehouse Transfers
 - Inventory Adjustments
- Inventory Inquiries and Reporting
 - Inventory Position
 - Financial Transactions
 - Lots
 - Locations
- Inventory Dashboard

Manufacturing Overview

Manufacturing Master Data and Parameters

- Bill of Materials
- Work Centers
- Routings
- Tasks
- Machines
- Operations
- Subcontracting
- Item Costing

Inquiries and Reporting

- Work Center Dashboard

Item Costing Overview

- Master Data and Parameters
- Process Overview
- Cost Analysis
- Reporting and Inquiries

Production Order Management

- Production Order Processing Overview
- Production Order Costing Overview
- Production Order History
- Work Center Dashboard

Engineering Data

- Engineering Items
- Engineering BOMS
- Revision Management

Enterprise Planning (EP) Overview

- EP Master Data and Parameters
- Item Master Data
- Master and Order Planning
- Plan Analysis and Transfer to Production / Purchase Orders
- Inventory Planning
 - Planned Inventory Transactions by Item
 - Planned Inventory Transactions by Order

Service Overview

- Warranty
- Contracts
- Field Service
- RMA Processing
- Customer Call Tracking
- Resource Management

Project Overview

- PCS Project Overview (Little projects)
- TDP Project Overview (Big projects)

Freight Management Overview

- Concepts and Overview
- Freight Management Parameters
- Logistics Tables: Routing Groups, Routes
- Freight Master Data
- Freight Order Control
- Freight Planning

Quality Management Overview

- Concepts and Overview
- QM Parameters
- Inspections
- Inspection History

Week One - Day Three

Finance

General Ledger Overview

General Ledger Master Data

- Chart of Accounts
- Dimensions/Dimension Ranges
- Transaction Types
- Periods
- Period Handling
- Financial Statements

General Ledger Processing

- Finalization Requirements
- Journal Entries
- Recurring Transactions
- Reversing Transactions
- Reconciliations
- Period Management and Related Business Processes

General Ledger Inquiries and Reporting

- Ledger History
- Dimension History
- Document History
- Integration Transactions
- Reporting

Multi-Currency Overview

- Set-up and Maintenance
- Processing
- Inquiries and Reporting

Financial Overview

- Budgets
- Financial Statements
- Fixed Assets

Central Invoicing

- Central Invoicing Master Data and Parameters
- Invoice Processing Overview
- Invoice Inquiry Options

Accounts Receivable Overview

A/R Master Data and Parameters

- Financial Business Partner Groups
- A/R Master Data and Parameters
- Credit Controls
- Problem Reason/References
- Business Partner Statements

Accounts Receivable Processing

- Transactions
- Credit Memo Options
- Recurring Sales Invoices

Accounts Receivable Open Entries

- AR Management Dashboard
- Open Entries Maintenance
- AR Reporting

Week One - Day Four

Accounts Payable Overview

A/P Master Data and Parameters

- Financial Business Partner Groups
- A/P Master Data and Parameters
- Blocking Reason/References
- Price Differences Tolerances (Automatic Matching Tolerances)
- Aging Analysis

A/P Voucher Processing

- Transactions – match to purchase order processing – inventory, cost (receive, register, match, approve)
- Transactions – non-PO voucher processing
- Recurring Purchase Invoices
- Self-Billing

Accounts Payable Open Entries

- A/P Management Dashboard and Open Entries
- Open Entry Maintenance
- A/P Reporting

Cash Management

CMG Accounts Receivable

- Master Data and Parameters
- Customer Receipts
- Reporting and Inquiries

CMG Accounts Payable

- Master Data and Parameters
 - Payment Authorizations
 - Check Master
 - Reason for Payments
- A/P Payment Processing Overview
 - Voucher Selection
 - Payment Batches
 - Troubleshooting the Payment Process
 - Check Voiding
 - A/P Check Clearing

CMG Other

- EFT
- Electronic Bank Statements
- 1099 Reporting

Week One - Day Five

Financial Integrations

Financial Integration Master Data

- Integration Parameters
- Integration User Groups
- GL Codes
- Mapping Scheme *Highlights*

Integration Transaction Processing Review

- Integration Transaction
- Map Integration Transaction
- Post Integration Transactions

NOTE: This describes the process to be used during the pilot testing phase. Once go-live takes place, these steps will be automated.

Future Workshop Topics

- Sales Orders, related activities and financial analysis
- Purchase Orders, related activities and financial analysis
- Production Orders, related activities and financial analysis
- Financial Integration Mapping
- Financial Analysis Techniques
 - Integration Transactions and drill downs
 - Sales Orders
 - Purchase Orders
 - Production Orders
 - Logistics Transaction Analysis Techniques
 - Business Partner Entries/Audits
 - Inventory Valuation
 - Discussion of ERP LN Audit Trails and Transaction Analysis Methods
 - Proven Techniques for Financial Transaction Analysis during SIM / Pilot Testing Phase

Workshop Example

ACCOUNTS RECEIVABLE WORKSHOP

- Full end-to-end cycle from sales to cash collection
- Invoice Processing
 - External customers – with tax, without tax
 - Internal business partners
- Credit Memo Processing
- Cash Receipt Processing
- Transaction Inquiry and Analysis

Session Review

- Review documented issues
- Identify action items and assign responsibility

Week Two - Day One

Multi-company Configuration

Business Process Discussions

- Requirements Review
- Multi-company Options
- Set-up Requirements
- Set-up Examples and Tools
- Workshop Tasks

Week Two - Day Two

Multi-company Set-up

- Workshop Exercises
- Integration Mapping Requirement
- Multi-company Discussions
- Processing Requirements

Week Two - Day Three

Multi-company Processing

- Workshop Exercises
- Multi-company Discussions

Week Two - Day Four

Multi-company Analysis

- Workshop Exercises
- Multi-company Discussions
- Financial Transaction Posting
- Multi-company Transaction Analysis Techniques and Tools

Week Two - Day Five

Multi-company Analysis

- Multi-company Transaction Analysis
- Discussion and Review of Next Steps

Session Review

- Review documented issues
- Identify action items and assign responsibility